

## **PROBLEM DEFINITION QUESTIONNAIRE**

A successful solution requires a well-defined problem. It's important that you ask oid

the right questions to ensure you are tackling the right problems and to avwasting resources, missed opportunities and misaligned initiatives.
ADDRESSING EMPLOYEE FRUSTRATIONS
What part of your role gives you the greatest frustration?
What about it is frustrating?
What would alleviate this frustration?
PROCESS INEFFICIENCIES
Are there parts of your organisation's processes that make it difficult to perform your role?
Could this process be changed? How?
TIME CONSUMING ACTIVITIES
What takes up the most time in your day?
Why is it so time consuming?

Would having more resources make it better?

## **WASTED DATA**

Is there an area of your business in which you collect a lot of data but don't use Is this data easily accessible, and complete? Identify one of these activities that is people intensive and continue to map out the workflow of this process.



